

# WEALTH IS IN OUR DNA

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## WISE

We're deeply insightful and technically intelligent, know what's important to clients and advisers and are always ready to share wisdom and back our good judgement.

## EXCEPTIONAL

We're talented specialists whose intention is to surprise and delight the people we engage with by going beyond their expectations. We're always ready to lead where others follow.

## ASPIRING

We're ambitious thinkers, hungry to succeed for our clients and move forward with purpose. We want our actions to fire up imaginations and encourage everyone to realise their potential.

## LIVELY

We're spirited go-getters, working together to challenge convention, ignite new ideas and bring an infectious positive attitude to everything we do.

## TRUSTWORTHY

Our honesty, reliability and total professionalism have helped us achieve high standing amongst our partners and industry peers. We're always true to our word, true to our clients' interests and there for the long haul.

## HUMAN

We're real people who genuinely love what we do. We understand the realities of the market and clients we serve and bring an authentic personal touch to the solutions we deliver.

**utmost**<sup>™</sup>  
WEALTH SOLUTIONS

A WEALTH *of* DIFFERENCE